

# **Development Coordinator**

#### General Statement of Duties:

This is a part time, highly responsible, hands-on position involving the planning, administration and execution of the organization's development program. Work will be performed on a largely independent basis and work flow will fluctuate. A high degree of flexibility is desired.

#### **Essential Job Functions:**

- Managing and growing the Annual Fund and fundraising efforts.
- Donor cultivation, retention and appreciation with existing and prospective donors.
- Maintaining the organization's donor database.
- Producing development reports.
- Researching and soliciting potential funding sources.
- Creating and submitting grant proposals.
- Managing planned giving and endowment programs.
- Identifying opportunities for increasing the public profile of the Library through communication and outreach in particular, social media, website, library newsletters, and event planning and marketing.
- Organizing Stonington Nonprofit Roundtable gatherings.
- Attending board and development committee meetings and other meetings as needed.
- Managing donor communications and Annual Report.
- Stays abreast of and recommends development ideas and strategies related to non-profit and/or public library fundraising.

## Supervision:

This position is under the direct supervision of the Library Director in conjunction with the Board of Trustees and Development Committee and is responsible for rendering periodic reports to all.

### Knowledge, skills and abilities:

- Proficient in computer applications and web based technologies including Microsoft Office, Constant Contact and WordPress.
- Experience using Blackbaud/e-Tapestry or similar fundraising software.
- Effective writing and verbal skills along with strong interpersonal skills are essential.

## Experience:

Minimum two years of experience in grant writing and fundraising in a non-profit environment, preferably in a library or an arts or cultural setting.